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Sage Partner

YOUR IDEAS MAKING SAGE 100 BETTER

New Features Inspired by Customers and Consultants

Through the [Sage 100 Ideas Website](#), the development team at Sage encourages customers and consultants to submit ideas for new features, many of which are incorporated into the product. Here's a look at just a few of the top ideas that have been rolled out so far in 2022.

Exclude Inactive Items From Lookups

A 'Display Inactive Items' check box has been added to the ALE Lookups section in Company Maintenance. You can now select/deselect this check box to include/exclude inactive items from Lookups. [Refer to this tutorial](#) for more detail on this feature.

Option to Save Date Selections for Reports

When creating or modifying a report setting, you can now specify whether you want to save the dates entered in the Selections grid. To save the dates, select the 'Save Date Selections' check box that has been added to the 'Save As Report Setting' window. Clear the check box to omit the dates from the report setting. The check box is selected by default.

Search for Quotes

A Quotes check box has been added to the 'Search for Open Orders' window accessed from the Sales Orders tab in Customer Maintenance. You can now select this check box to search for quotes for the current customer.

More Options When Uploading Images

When you're uploading images in Item Maintenance, you can now use the following additional image types: **JPEG**, **PNG**, and **TIFF**. These are in addition to image file types that were previously available for upload which include JPG, GIF and BMP.

'Order Type' Options in Sales Order Search

When searching for orders using the 'Search for Sales Orders' window, you can select check boxes corresponding to the order types to include in your search results. **All sales order types** are now available, including quotes, master orders, and repeating orders. Also, a 'Quoted' field has been added to the bottom of the tab which displays the item's quantity used in Sales Order quotes.

View Order Type, Ship Date, and Expire Date in History

Based on popular request, the following fields have been added to the Sales Order and Quote History Inquiry window: Order Type, Ship Date (for standard orders and back orders), and Expire Date (for quotes).



[Keep your great ideas coming](#) and help to make Sage 100 even better!

Updated Guidance From Microsoft Regarding OAuth for Sage 100

Previously, Sage announced that Microsoft would disable the basic authentication services that enable in-product emailing from within Sage 100 and that an upgrade would be necessary by October 1, 2022. However, Microsoft has since issued updated guidance that extends the original deadline a bit.

The updated guidance is specific to Sage's use of SMTP Auth (basic authentication) for email integration between Sage 100 and Microsoft Exchange Online. While Microsoft still plans to disable basic authentication for many online services (and subsequently require the use of modern authentication, or OAuth), active accounts using SMTP Auth **will not be immediately impacted** by their actions as originally announced.

In short, Sage 100 customers **no longer face an immediate shutdown** of in-product email services (i.e. emailing quotes and invoices to customers) on October 1, 2022.

While this new guidance reduces the near-term urgency of upgrading Sage 100 to a more current release, Microsoft will continue phasing out use of basic authentication. So, Sage strongly recommends that you upgrade to a version of Sage 100 that [supports the newer OAuth](#) as soon as practical.

Sage CRM 2022 R2 Now Available

Sage CRM 2022 Release 2 is now available (for standalone installation) and includes new features such as the ability to set a maximum password length, import contacts and email messages from Exchange Online, upload files to a specified folder, and more.

Refer to the [release notes](#) for full details.



Sage 100 2022.2 Now Available

Released in Mid-September, Sage 100 Version 2022.2 is now available. Consisting mainly of minor program fixes, this latest release includes a new option in Accounts Receivable to **Print Zero Balance Customers with No Invoices**.

A 'Customers with No Invoices' check box has been added to Statement Printing. You can now select this check box to print statements for zero balance customers that do not have any invoice detail printing on the statement.

Concurrent with the release of Sage 100 2022.2, **Sage 100 Payroll Version 2.22.3** is also available and includes the following new features:

- Reset deduction goal at year-end for all deduction types
- Add year-to-date Earnings Hours to the crystal check printing work-file
- New deduction calculation method for garnishments

Contact us to request a copy of the detailed release notes.

Vrakas/Blum Computer Consulting

445 South Moorland Road, Suite 400

Brookfield, WI 53005

(262) 797-0400



www.v-bcc.com

Vrakas/Blum Computer Consulting, Inc. (VBCC) 2022 User Conference Agenda

Morning Sessions:

7:00 to 7:30 am

- ✓ Registration and Breakfast

7:30 to 7:50 am

- ✓ Meet the team and our valued sponsors

8:00 to 8:50 am

- ✓ Sage Road Ahead, Presented by Johnnie Woodward of Sage

9:00 to 9:50 am

- ✓ Choose your session
 - Warehouse efficiencies: A Distribution Tune-Up, Presented by Kristen Baumgartner of VBCC
 - Do you know where you owe? Presented by Avalara
 - Sage Partner Cloud vs Sage Hosting, Presented by Summit Hosting
 - New Lease Standards, Presented by Vrakas CPAs + Advisors Kara Schiller

10:00 to 10:50 am

- ✓ Choose your session
 - Scripting: How Can This Help Your Productivity, Presented by Justin Teague of VBCC
 - V-Technologies topic TBD
 - 1099-MISC and 1099-NEC, Presented by Mary Ellen Michaelson of Vrakas CPAs + Advisors
 - Scanco, Covering Warehouse and so much more

11:00 to 11:50 am

- ✓ Pacelli Pujals of RICOH USA, Inc. Presenting Who Does Not Have Cyber Security Fears?

12:00 to 1:00 pm

- ✓ Lunch/Networking/Vendor Hall



Vrakas/Blum Computer Consulting, Inc. (VBCC) 2022 User Conference Agenda

Afternoon Sessions:

1:10 to 2:00 pm

- ✓ Choose your session
 - Business Insights Explorer presented by VBCC's Lisa Dion
 - How Sage in the cloud Improves Business Operations Presented by CompuData's Drew Rosado
 - What's New with DSD Enhancements in Sage 100 Presented by Ashley Berger of DSD
 - How Partner Portals Can Help Your Clients Presented by CertiPro

2:10 to 3:00 pm

- ✓ Choose your session
 - Sage Tips and Tricks presented by VBCC's Justin Teague and Kristen Baumgartner
 - Mapadoc topic TBD
 - Sage Intelligence: You've Had the Power All Along! Presented by VBCC's Dana Halpin
 - Fortis presents How the 2022 Market is Changing the Payments Landscape by Tom Nanci

3:10 to 4:00 pm

- ✓ Choose your session
 - Sage Operations Management (JobOps) presented by VBCC's Joe Jenders
 - ROI Presents Sage 100 Integration using Application Programming Interface (API)
 - Vrakas CPAs + Advisors presents Tax Planning and Support by Scott Syrjala
 - TrueCommerce, everything from shipping to eCommerce, your one stop shop!

4:10 to 5:00 pm

- ✓ Closing Remarks, Raffle Prizes and Happy Hour

Wednesday, October 19, 2022 | 7:00 am to 5:00 pm

Milwaukee Marriott West | W231N1600 Corporate Court | Waukesha WI 53186

[REGISTER NOW!](#)

We can't wait to see you there!